

# The Life-cycle Model

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# Topics of this Section

- We want to understand
  - fiscal policy / the effects of government deficits
  - saving: why has the U.S. saving rate declined?
  - inequality
- We need a model...

- Households
  - make consumption / saving decisions
  - make work / leisure decisions
- Government
  - imposes taxes / transfers
  - issues debt
  - pays retirement income

- Demographics:
  - There are many ( $N$ ) identical households.
  - Each lives for 2 periods - young / old.
- Endowments:
  - Each agent works one unit of time when young.
  - No labor / leisure choice yet.

# Environment: Preferences

- Households want to consume when young  $c$  and when old  $c'$ .
- Lifetime utility:  $u(c) + \beta u(c')$
- $\beta > 0$  is the discount factor
- $u$  has nice properties (increasing, concave)
- Example:  $\ln(c) + 0.95 \ln(c')$ .

Notation convention:

Tomorrow's variables are indicated by primes:  $c'$ .

- Households trade
  - **goods** at price **1**
  - one period **bonds** at price **1** with real interest rate  $R = 1 + r$
  - Households are price-takers.

- Imposes lump-sum taxes  $t, t'$ .
- The young pay  $t$
- The old pay  $t'$
- Later we have to worry about how the government balances its budget.

# Household Behavior

- Households max utility  $u(c) + \beta u(c')$
- subject to budget constraints
- Result: consumption functions that give  $c$  as function of prices, endowments, tax rates

- Income is earnings net of taxes:  $y - t$ .
- Budget constraint:

$$y - t = c + s \quad (1)$$

- The choice variable:  $s > 0$  is saving.  $s < 0$  is borrowing.

- The household makes no choices: simply consume all income.
- Expenditure:  $c'$  – households do not save.
- Income:
  - from labor:  $y' - t'$ .
  - from capital:  $(1 + r) s$ .
- Budget constraint:

$$y' - t' + (1 + r)s = c' \quad (2)$$

- $r$  is the **real interest rate** (what is that?).

$$\max_{c, c', s} u(c) + \beta u(c')$$

*s.t.*

$$y - t = c + s$$

$$y' - t' + (1 + r)s = c'$$

# Household problem

Sub budget constraints into utility function:

$$\max_s u(y - t - s) + \beta u(y' - t' + [1 + r]s)$$

First-order condition:

$$u'(c) = \beta u'(c')[1 + r]$$

Solution to the household problem:  $c, c', s$  that satisfy

- 1 first-order condition
- 2 budget constraints

$$u'(c) = \beta u'(c')[1 + r]$$

- The first-order condition is called the **Euler equation**.
- It equates marginal benefit and marginal cost of a small change in saving  $s$ .
- Marginal cost is:
- Marginal benefit is:

Lifetime Budget constraint

# Lifetime budget constraint

- The household really chooses between  $c$  and  $c'$ .
- The **lifetime budget constraint** tells us all combinations of  $(c, c')$  the household can afford.
- An insight emerges: the **Permanent Income Hypothesis**.

# Lifetime budget constraint

Start from the 2 period budget constraints:

$$c + s = y - t \quad (3)$$

$$c' = y' - t' + (1 + r)s \quad (4)$$

Solve the period 2 constraint for  $s$ :

$$s = \frac{c' + t' - y'}{1 + r} \quad (5)$$

Substitute into period 1 constraint, eliminating  $s$ :

$$y' - t' + (1 + r) \underbrace{(y - t - c)}_s = c' \quad (6)$$

# Lifetime budget constraint

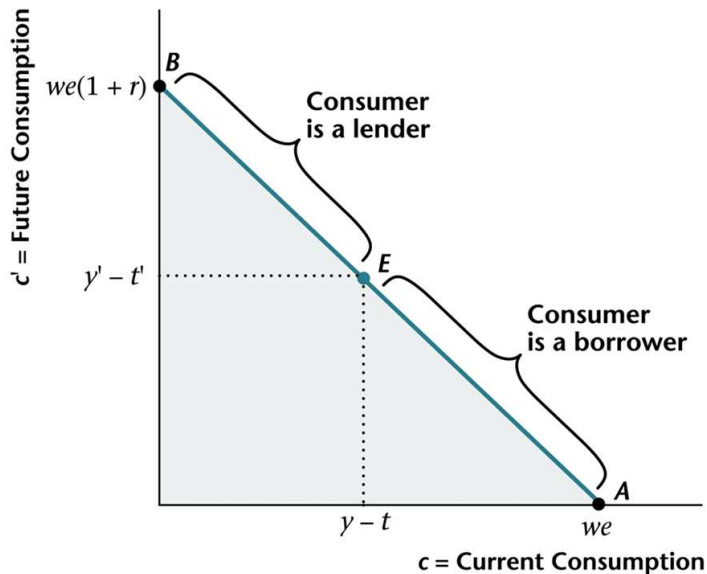
Rearrange:

$$\underbrace{c + \frac{c'}{1+r}}_{\text{Present value of } c} = \underbrace{y + \frac{y'}{1+r}}_{\text{Present value of } y} - \underbrace{t + \frac{t'}{1+r}}_{\text{Present value of } t}$$

Call the right hand side **lifetime wealth** ( $we$ ).

$$c' = (1+r)(we - c) \quad (7)$$

# Lifetime budget constraint



Source: Williamson, Macroeconomics

## Definition

The present value of a payment  $x$  received at  $t$  is the amount  $PV(x_t; t, r)$  which, when invested at interest rate  $r$ , grows to the value  $x_t$  by date  $t$ .

## Example

Invest \$100 in 2007 with interest rate  $r = 0.1$ . In 2008, the investment has grown to

$$\$100 (1 + r) = \$110$$

Thus,  $PV(\$110, 1, 0.1) = \$100$ .

## Example

Invest \$100 for 10 years in 2007 with  $r = 0.1$ . This grows to

$$\$100 (1 + r)^{10} = \$260$$

Thus,  $PV(\$260, 10, 0.1) = \$100$ .

Note: The present value depends on

- 1 Interest rate
- 2 Time elapsed
- 3 Amount to be received.

# Present values

An investor who can borrow / lend at interest rate  $r$  should not care when a given present value of payments is received.

## Example

Which payment stream finances  $(C, C') = 100$  with  $r = 0.1$ ?

$(100, 100)$ .

$(100 + \frac{100}{1.1}, 0)$ : Save  $100/1.1$  today. Receive 100 tomorrow.

$(0, 100 + 110)$ : Borrow 100 today. Pay back 110 tomorrow.

For any payment stream with the same present value, the investor can borrow / lend to finance the same  $(C, C')$ .

# Household Problem

With present value budget constraint

$$\max_{c, c'} u(c) + \beta u([1 + r][we - c])$$

First-order condition: ...

- Lifetime budget constraint: household can exchange  $c'$  for  $c$  at a rate of  $1 + r$ .

$$c' = (1 + r)(we - c)$$

- Graph...

## Intuition: Moving along the budget constraint

- Think about moving along the lifetime budget constraint.
- Give up a little  $c$ . Marginal cost:
- Raise  $s$  by  $\Delta s = -\Delta c$ .
- Tomorrow: earn additional income of  $(1+r)\Delta s$ .
- Marginal benefit: ...
- Plot marginal cost and marginal benefit against  $\Delta c$ ...

# The same with indifference curves

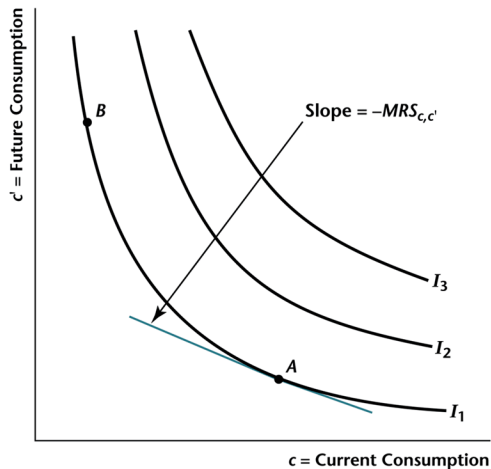
## Definition

An indifference curve shows all combinations of  $(c, c')$  that yield the same utility.

Properties of indifference curves:

- 1 Downward sloping
- 2 Higher level  $\rightarrow$  higher utility
- 3 Convex

# Indifference curves



The slope of the IC is the marginal rate of substitution,  $MRS_{c,c'} = u'(c)/[\beta u'(c')]$ .

# Consumption smoothing

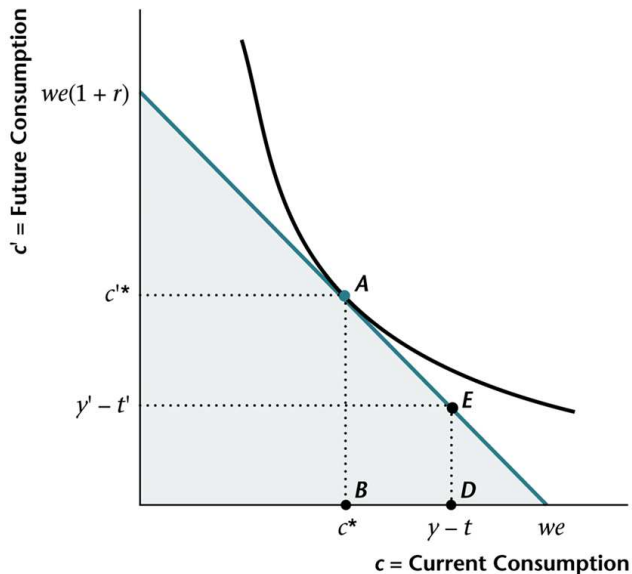
- A consequence of convex indifference curves:
  - households prefer “smooth” consumption over “unequal” consumption
- That means:
  - if  $(c_A, c'_A)$  and  $(c_B, c'_B)$  are on the same indifference curve
  - then the household prefers any average

$$[\lambda c_A + (1 - \lambda)c_B, \lambda c'_A + (1 - \lambda)c'_B]$$

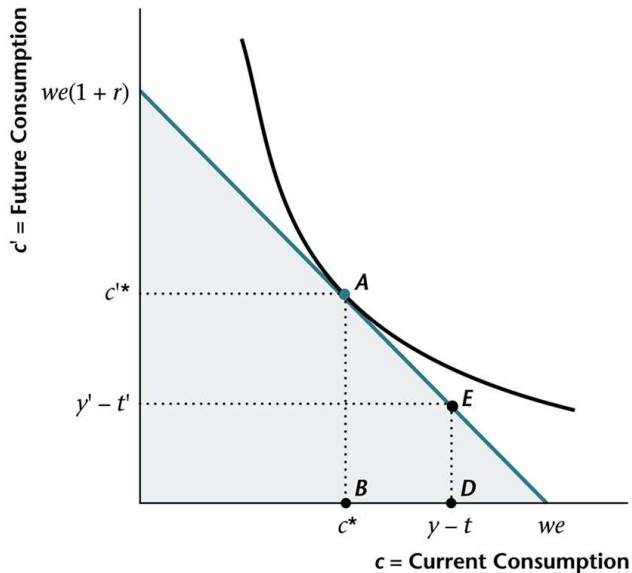
- Graph...

# Optimal consumption-saving choice

Tangency of IC and budget constraint implies:  $MRS_{c,c'} = 1 + r$ .



# A positive income shock ( $w$ rises)



- Current income shocks are only partly consumed:  $\Delta c < \Delta y$ .
- The household prefers smooth consumption:
- Note: It does not matter for  $(c, c')$  whether current or future income is higher!

# Permanent vs Transitory Income Shocks

- How do they differ?
- Draw a picture...
- What does it imply for tax policy?

# Permanent Income Hypothesis

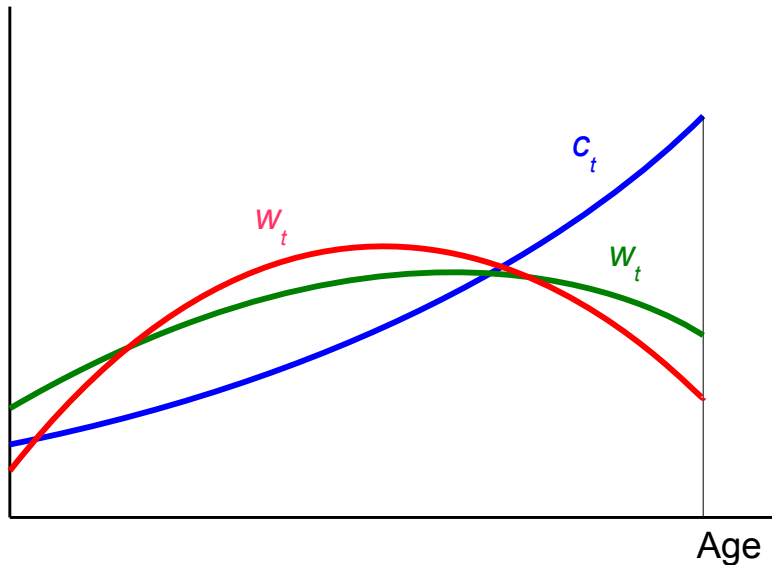
# Permanent Income Hypothesis

Consumption only depends on the **present value** of lifetime income, not on its time profile.

- The PIH follows from the fact that a **lifetime budget constraint exists**.
- It does not depend on preferences (with a few exceptions).

# Permanent income hypothesis

Two households with different wage profiles  $\{w_t\}$  but with the same lifetime income choose the same age consumption profiles.



# Permanent Income Hypothesis: Implications

A **temporary** income shock ( $y$  rises today) has a smaller effect on consumption than a **permanent** income shock ( $y$  rises today and in all future periods).

- Graph this...

This is important for **fiscal policy**:

- Stimulating consumption with temporary tax cuts is often not very effective.
- Households view tax cuts as transitory - government only postpones revenue collection.
- Therefore, refund checks are largely saved, not consumed.

[Compare with IS/LM or AS/AD]

## Household: Example

- Assume log utility,  $u(c) = \ln(c)$ :

$$\max \ln(c) + \beta \ln(c') \quad (8)$$

- Then

$$u'(c) = 1/c \quad (9)$$

- Euler equation:

$$\frac{1}{c} = \beta [1+r] \frac{1}{c'} \quad (10)$$

- Or, in terms of consumption growth:

$$1 + g(c) = \frac{c'}{c} = \beta [1+r] \quad (11)$$

- Consumption growth only depends on the **interest rate**.

# Household: Example

## Permanent income hypothesis

How does the household choose  $(c, c')$ ?

Think about a household with many periods.

For each pair of periods:

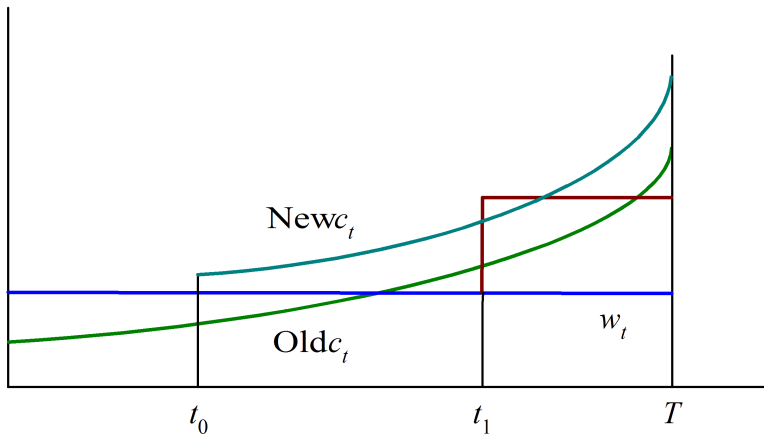
$$c'/c = \beta(1+r) \quad (12)$$

Step 1: Figure out the slope of the age consumption profile from the Euler equation.

Step 2: Pick the highest profile the household can afford.

# Response to shocks

- How does the household respond to shocks?
- Imagine the household learns at date  $t_0$  that his earnings will be higher from date  $t_1$  onwards.



- This is supported by the data.

- The household reoptimizes when the news arrives (at  $t_0$ ).
- Because he wants smooth consumption, the entire  $c_t$  profile shifts up, starting at  $t_0$ , even though the additional income will not be received until age  $t_1$ .
- The household runs down his assets to finance the higher consumption early on.

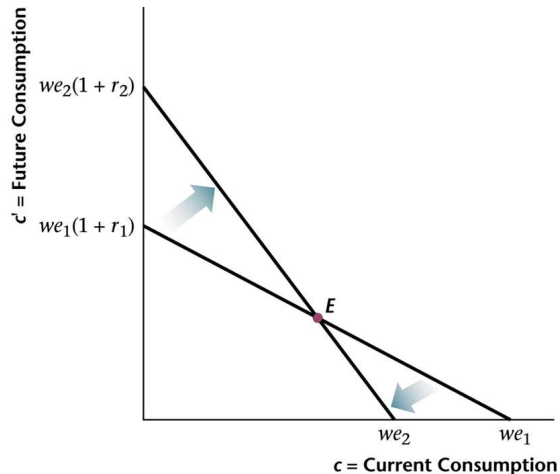
- This has two important implications:
  - ① **Expected shocks have current effects.** For example, an innovation that occurs today but does not affect productivity for some time will increase consumption today.
  - ② Households spread the effects of transitory shocks over time in an attempt to smooth consumption.
- This is important for understanding the business cycle properties of the model.

# Interest rate shocks

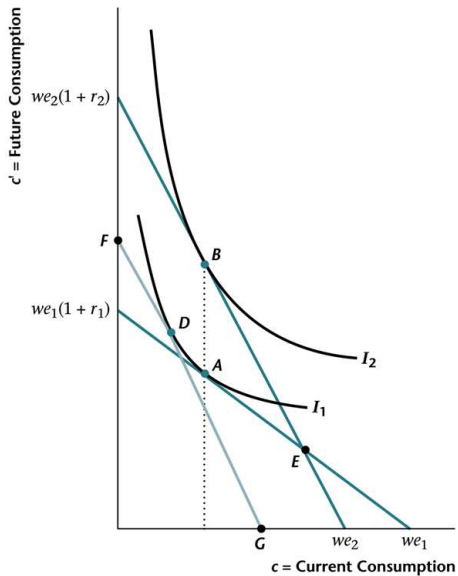
$r \uparrow$ . The lifetime budget constraint

$$(y - t - c)(1 + r) = y' - t' - c' \quad (13)$$

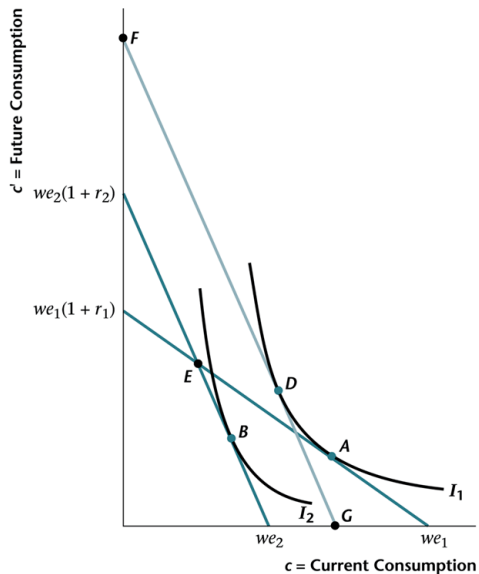
rotates around the endowment point.



# A lending household



# A borrowing household



$c$  unambiguously falls.  $s$  rises.

# Aggregate consumption function

Aggregate consumption ( $C$ ) depends on:

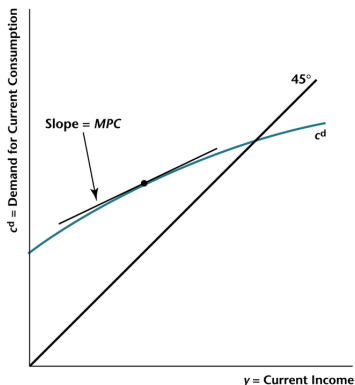
- the present value of current and future income net of taxes (+),
- interest rate (?),
- wealth (+).

This is the payoff from micro-foundations: We know exactly what the properties of the consumption function are.

# Aggregate consumption function

The **marginal propensity to consume** out of current income ( $MPC$ )

- is less than 1,
- varies with current income, future income, interest rate, and wealth.



Labor Supply

$$\max_{c, c', l, l'} u(c) + \beta u(c') + v(l) + \beta v(l') \quad (14)$$

subject to lifetime budget constraint

$$c + \frac{c'}{R} + t + \frac{t'}{R} = w(1 - l) + \frac{w'(1 - l')}{R} \quad (15)$$

where:

- $R = 1 + r$ : gross interest rate
- $l$ : leisure
- $1 - l$ : work time

# First-order conditions

The easiest approach: a Lagrangian:

$$\max_{c, c', l, l'} u(c) + \beta u(c') + v(l) + \beta v(l') \quad (16)$$

$$+ \lambda \left[ w(1-l) + \frac{w'(1-l')}{R} - c - \frac{c'}{R} - t - \frac{t'}{R} \right] \quad (17)$$

First-order conditions:

$$u'(c) = \lambda \quad (18)$$

$$v'(l) = \lambda w \quad (19)$$

Or:

$$\frac{v'(l)}{u'(c)} = \frac{w}{1} \quad (20)$$

Marginal rate of substitution = relative price

- the price of consumption is 1
- the price of leisure is  $w$

Note how leisure is treated like any other consumption good.

# Effect of higher wage today

- $w \uparrow$
- Income effect:
- Substitution effect:

## Note:

The effect of wages on current labor supply is ambiguous.

# Effect of higher future wage

- $w' \uparrow$
- Income effect:
- Substitution effect:

# Effect of permanently higher wage

- $w, w' \uparrow$
- Income effect:
- Substitution effect:

# Permanent vs transitory shocks

Note the difference:

- transitory shock: small income effects; substitution effects dominate
- permanent shock: larger income effects

## Lesson:

Permanent shocks can have qualitatively different effects from transitory shocks.

(Not just larger, but opposite sign.)

- Williamson, Macroeconomics, ch. 8
- Romer, Advanced Macroeconomics, 4e, 2.8-2.9, 8.1, 8.4